



# KEYS FOR SELECTING THE BEST CONTRACT MANUFACTURER



## 1. Capabilities

Can they execute what you need at a high level?

## 2. People

Are their employees highly trained and capable?



## 3. Certifications

Do they have the necessary 3rd party certifications?

## 4. Quality Systems

Do they have bullet proof safety and quality procedures?



## 5. Protection

Can you trust them with your brand and intellectual property?

## 6. Customer Service

Are they responsive with clear and consistent communication?



## 7. Problem Solving

Will they bring you new ideas to solve your problems?

## 8. R&D Support

Do they have experts and equipment to support your R&D goals?



## 9. Price

Does their price ensure value without cutting corners?

## 10. Scheduling

Do their delivery and pick-up hours work for your schedule?



## 11. Inventory

Are their inventory reporting systems accurate and timely?

## 12. Track Record

Do they have great references and strong report cards?

