



Defense contractor accelerates supply chain management with automated data collection.

## VSE Corporation

### SUCCESS STORY



## Challenge

VSE Corporation was experiencing major growth as they began competing for larger contracts. With scalability becoming a critical priority, their manual processes in day-to-day inventory management for vehicle overhauls were preventing them from continuing to grow without drastically increasing the size of their workforce. Furthermore, their employees were managing MRO inventory on spreadsheets as well as using similar manual processes for purchase order receiving, cycle counting, and inventory transfers – an inefficient process leaving multiple opportunities for error.

## Solution

RFgen recommended and guided the integration of barcode scanning into inventory management processes to reduce the manual data entry burden for employees at the receiving dock, the warehouse, and on the shop floor.

“Our employees just want to fix trucks,” recalled Cathy Henry, Director of IT Operations at VSE. “They don’t want to mess with computers. That’s why it was really critical to have an automated solution that included



### Industry

Aerospace & Defense



### ERP

Delttek Costpoint



### RFgen Solutions

Inventory Management

Miscellaneous Receipts

barcode scanning. We want to be able to scan something as it was received on the loading dock and have that item automatically loaded into inventory at a specific rack, shelf, and bin. By doing this, we can grow the business without having to add a lot of staff. We need to scale up.”



**“It was also important to us to choose a partner who had ‘been there, done that’ and could provide a live, successful system quickly.”**

**Cathy Henry, Director of IT Operations  
VSE Corporation**

Henry’s top priority for an automated data collection solution was seamless integration to Deltek Costpoint. Henry implemented RFgen Mobile Foundations—the only Deltek-recommended mobile solution for providing real-time, bi-directional information exchange between Costpoint and barcode scanners, handheld devices, RFID devices, and PLCs for the aerospace and defense industry.

“RFgen really blew our socks off. You could scan something and data would appear in Costpoint—live and in real-time,” said Henry.”

## Results

VSE deployed RFgen and made drastic improvements in their warehouse and MRO operations.

Benefits and results include:

- ▶ Automated data collection and implemented mobile barcode scanning capabilities
- ▶ Seamless real-time ERP integration with Deltek Costpoint and Costpoint Inventory Module

- ▶ Significantly increased inventory management control, efficiency, and visibility
- ▶ Achieved 100% part traceability to comply with DoD contracts and ensure 100% billing accuracy
- ▶ Fast, easy mass inventory transfer functionality between bins, racks, sections, or locations

### Endless Efficiency Gains Through Automation

Employees found the barcode scanners simple and easy to use. Eliminating the need for manual, spreadsheet-based data entry significantly reduced the time it takes for employees to perform each task. The VSE team has also expanded the scope of implementation with several additional features as they realized the many capabilities of their new Costpoint-RFgen environment.



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